

TopBloc at a Glance

At TopBloc, we're 100% Workday-focused. We help clients at every stage of their Workday journey, from first steps to ongoing success. Our fixed-fee pricing, flexible contracts, and tech-forward approach make Workday deployments smoother, faster, and—dare we say—enjoyable. With a CSAT score of over 98% and recognition as Workday's 2025 Partner of the Year for Business Impact, we're obsessed with delivering results that matter.

Our Approach:

We believe Workday deployments should be catalysts for organizations to evaluate their existing business processes and strengthen them. Rather than simply migrating data from their old system to Workday, our team partners with clients to identify areas of improvement while we work together to develop a system that enables their organization to operate more efficiently—delivering the greatest business impact from their investment in Workday.

Our consultants work as an extension of our clients' teams to provide customers with tailored solutions to fit their needs and advise them on how to maximize the benefits Workday delivers.

We are known for:

- Innovative, technology-driven methodology
- Industry-leading deployment speed
- Competitive fixed-time, fixed-fee pricing
- Best-in-class advisory services led by consultants with comprehensive expertise

Our Philosophy:

Less work, more Workday.

Since our founding, TopBloc has been committed to leveraging technology intelligently. Our company was born from a simple yet powerful question: How can we make deploying Workday better? How can it be more effective, less risky, and less time-consuming—ultimately, less of a hassle?

The answer has always been technology. Specifically, the strategic deployment of technology to extend the capabilities of both our consultants and our clients, enabling them to do more with less.

Our Services:

Deployment Services

Advisory Services

Roadmapping

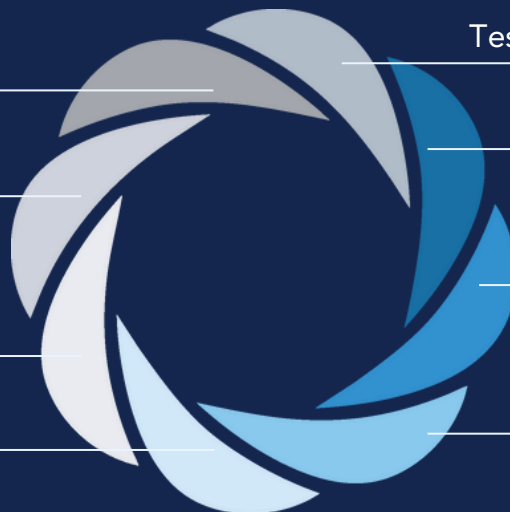
Change Management

Testing Administration & Execution

Help Desk (AMS)

Payroll Managed Services

Staff Augmentation Services



Deployment Services & Supplemental Add-Ons

From first-time implementations to ongoing optimizations, we guide clients through Workday deployments of all shapes and sizes.



Initial Deployments

Seamlessly migrate from legacy systems with minimal stress and maximum efficiency; we'll help ensure your first rollout is as cost-effective and stress-free as possible.



Follow-on Deployments

Scale your Workday system as your organization evolves; we can help you adapt to new challenges, and expand your Workday platform to meet your changing needs.



TopBloc's Deployment Practice

TopBloc can assist with the deployment of any solution Workday offers, from Human Capital Management to Financials to Adaptive Planning and more. Our technology-based solutions enable us to deliver our clients accelerated results.

- TopBloc is entirely Workday-focused which allows our team to offer unparalleled expertise that comes from that specialization.
- Our deployment methodology leverages best-in-class proprietary technology designed to:
 - Create efficiencies
 - Reduce risk
 - Speed up timelines
- Increase time devoted to strategic conversations to facilitate a true digital transformation.
- Our team is 100% Workday-certified, full-time staff located in North America.

TopBloc's Deployment Methodology



Launch Deployment

We've enhanced Workday's Launch deployment model to layer in our proprietary SmartLoader and SmartBundle technologies to ensure a faster, more efficient process.



Evolution Deployment

Go live with Workday in as few as 60 days with this accelerated deployment model that leverages pre-packaged configurations to support resource-constrained clients.

Deployment Services & Supplemental Add-Ons

Make a good thing even better with supplemental deployment services.



Enablement Tools: SmartLoader and SmartBundles

TopBloc's enablement technology accelerates Workday deployments by reducing manual effort and increasing accuracy. **SmartLoader** automates data migration, minimizing risk and freeing teams to focus on strategy, while our **SmartBundles** provide pre-configured Workday tenants based on proven best practices, helping clients deploy faster and with confidence. Together, these tools streamline implementation for a more efficient and effective Workday experience.



Change Management

If your goal is to produce transformational results with Workday, our Change Management program is proven to make your project up to six times more likely to meet its objectives. Through guided and tailored planning, Change Management allows your team to achieve higher adoption and satisfaction throughout the Workday deployment process. By addressing challenges like user preparedness and resistance to change upfront, you'll avoid unnecessary re-work later — saving you time and money.



Testing Administration and Execution

TopBloc's Managed Testing Services ensure that all business requirements within the system are met and the system is functioning as intended, saving you time and resources so that you can focus on learning your new Workday system as you get ready for go-live.

- Clients gain access to a dedicated Workday-certified Testing Manager to provide guidance, facilitate, and oversee testing.
- This service yields higher average test execution and pass rates and produces an average time savings of 10 hours per week during the testing stage of deployment.

Post-Production Support & Optimization Services

Our post-production services were designed to allow our clients unparalleled flexibility as they gain support in maintaining and optimizing their Workday system



“Help Desk” Application Managed Services

TopBloc's Help Desk provides the most flexible Application Managed Services available to Workday customers. The service is unique in that it:

- Does not rely on long term contracts.
- Allows clients to choose from 3 support levels that can be turned off/on or uptiered/downtiered at any time, for any reason without penalty
- Is fixed-fee, allowing for budget predictability.
- Gives clients access to the entire team of Workday experts at TopBloc to assist with all aspects of their system.
- Has an over 98% CSAT score.



Payroll Managed Services

TopBloc's Payroll Managed Services offerings enable clients to leverage our expert team to complete payroll processing. Offering several different support levels ranging from payroll advisory to a fully outsourced payroll management solution, highlights of the service include:

- Does not rely on long term contracts.
- Allows clients to move between support levels or turned off/on the service at any time, for any reason without penalty.
- Is fixed-fee, allowing for budget predictability.
- Gives clients access to TopBloc's proprietary Workday Payroll tool, AuditPro.



Enablement Tools: AuditPro

AuditPro is the first-of-its-kind, Workday-compatible payroll assessment tool designed to allow payroll professionals to quickly gain insight into their organization's payroll health, identify issues, and collaboratively resolve discrepancies. Its real-time dashboard performs payroll audits, conducts prior period comparisons, and identifies potential mistakes before they happen. Best of all, it's available with all our payroll management service packages.

Advisory Services

We'll work with you to determine how Workday fits into your broader business strategy—now and in the future.



Pre-Deployment Advisory Services

Work with TopBloc to complete an impartial assessment of your entire enterprise digital ecosystem—not just Workday. We'll help you determine how Workday fits your needs and whether you can leverage more potential Workday solutions to improve your operations. We focus on:

- Human Resource Information System (HRIS) strategy
- Enterprise resource planning (ERP) evaluation & selection
- Preparing for implementation



Review and Recommend Services

TopBloc's Review and Recommend services provides a comprehensive evaluation of your existing Workday setup to ensure it aligns with your business needs. Our Workday-certified consultants will assess your system's efficiency, identify areas for improvement, and deliver actionable recommendations to help you maximize the value of your Workday investment.

- We assess key aspects of your Workday environment, including security, integrations, workflows, and business processes, to pinpoint opportunities for optimization.
- Our experts provide a detailed report with clear, actionable steps to enhance system performance and support your organization's long-term goals.
- We help you map out the next steps for your Workday journey, ensuring your system evolves with your business needs.



Roadmapping Services

Partner with TopBloc to transform your business with a comprehensive evaluation of your Financial and Human Capital Management systems. Our team analyzes your digital tools, identifies areas for improvement, and helps you build a clear, strategic path to your goals. Through our Advisory Services, we provide:

- **Assess:** Your enterprise systems and processes are thoroughly evaluated, with applications mapped to identify usage, interactions, and interconnections.
- **Strategy:** Based on the analysis, opportunities for automation, scalability, and efficiency are identified to align with your goals.
- **Roadmap:** Then, structured roadmap is developed, outlining actionable steps and a timeline to achieve your organization's objectives.
- **Recommendations:** Best practice recommendations are provided to optimize efficiency, with a collaborative approach to implementation for speed and cost-effectiveness.

Staff Augmentation Services

Need extra Workday expertise? Whether for short-term projects or ongoing support, we provide skilled Workday-certified consultants.



Deployment Staff Augmentation Services

With our Staff Augmentation services, TopBloc can provide certified Workday consultants to handle a variety of deployment tasks on your behalf, ensuring efficiency while allowing your team to focus on strategic initiatives. Whether you need extra hands or additional expertise, our flexible staffing solutions provide the best of both worlds. Examples of deployment augmentation include:

- **Project Management:** Staff Augmentation with experienced project managers ensures your Workday deployment is delivered on time and within budget.
- **Advisory:** Access TopBloc's Workday subject matter experts for guidance on requirements gathering, solution design validation, testing, and change management. Ensure your implementation aligns with business needs and best practices.
- **Data Clean-Up:** Our data analysts cleanse, standardize, and prepare legacy data for seamless migration to Workday. Services include data assessment, mapping, validation, and loading template preparation.

The bottom line? Our team can extend your available resources! Get specialized consultants to fill key roles, supercharge your team's capabilities, and keep projects on track.



Post-Production Staff Augmentation Services

Post-production, TopBloc's Staff Augmentation is available to provide immediate, reliable support, ensuring your Workday system continues to run smoothly even when you're in a bind.

Offload the management of daily system operations. With your direction, TopBloc's Workday-certified consultants will handle your daily Workday activities, including transaction processing, data management, reporting, and user support. By taking on these tasks, they free up your internal team to focus on strategic priorities.

Alternatively, outsource system administration to us. TopBloc's expert Workday administrators will ensure your system runs smoothly through business process configuration, security administration, report writing, and troubleshooting, optimizing your Workday environment.

Discover how TopBloc helps clients maximize their investment in Workday, connect with us today!

